Sage 300 ERP | Customer Brief

Paragon Home Loans Makes a Wise Investment in Sage 300 ERP

Paragon Home Loans has been investing in the state of New York for nearly 25 years, helping residents realize their dreams of home ownership. In the past year alone, the organization has doubled in size. Paragon Home Loans recently updated its accounting and financial software to a powerful business management solution that offers the flexibility and security this growing business demands—Sage 300 ERP.*

Straightforward Transition

"We had been using Sage Pro ERP for many years," recalls Tammy Campbell, controller at Paragon Home Loans. "Our rapid growth really dictated a move to a more robust system with strong reporting tools." The organization's decision to choose Sage 300 ERP was influenced by the ease of migration between products and the excellent support of a local Sage business partner. "Having local support available was very important to us," says Campbell. "We wanted assistance during the conversion to ensure our general ledger accounts transferred correctly and we were able to get the financial reports we needed."

Powerful Financial Reporting

As a financial institution, Paragon Home Loans places enormous importance on the auditability of its records, and Sage 300 ERP passes even the most rigorous examination. With several branches and with multiple departments within those branches, this organization has complex financial reporting requirements. However, many of the reports it requires are standard reports within Sage 300 ERP. With the help of the company's Sage business partner, other more specialized reports were created to match the output it requires. "Our auditors praise the look of our Sage 300 ERP reports. We are able to look at the organization in many ways – as a whole, by department, across all branches, by individual branch, and more," says Campbell. "I also like how easy it is to download data to Microsoft Excel® for further analysis."

Streamlined Payable Processing

Campbell appreciates the intuitive operation of the Sage 300 ERP Accounts Payable module, which simplifies the processing of the organization's appraisal invoices. She can associate an invoice with a loan customer and later find an individual invoice by searching on this attribute.

In Sage 300 ERP, Paragon Home Loans has found an accounting and financial reporting tool that offers powerful functionality, ease of use, and a bulletproof audit trail—all supported by a conscientious and knowledgeable local partner.

*Sage 300 ERP was named Sage ERP Accpac when Paragon Home Loans initially implemented this solution.
The product names have been updated in this case study to reflect current naming.

Customer
Paragon Home Loans

Industry
Mortgage Lending

Location
East Syracuse, New York

Number of Locations
Five

System
Sage 300 ERP

Sage
6561 Irvine Center Drive
Irvine, CA 92618
866-530-7243
www.Sage300ERP.com

About Sage:

Sage North America is part of The Sage Group plc, a leading global supplier of business management software and services. At Sage, we live and breathe business every day. We are passionate about helping our customers achieve their ambitions. Our range of business software and services is continually evolving as we innovate to answer our customers' needs. Our solutions support accounting, operations, customer relationship management, human resources, time tracking, merchant services, and the specialized needs of the construction, distribution, manufacturing, nonprofit, and real estate industries. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs 12,600 people and supports more than 6 million customers worldwide. For more information, please visit the website at NA.Sage.com or call 866-996-7243. Follow Sage North America on Facebook at: Facebook.com/SageNorthAmerica and Twitter at: Twitter.com/sagenamerica.